# \*northland natural pet | Dedicated to Goodness

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## **Food Safety Program Update**

Our company is driven by five core values and accountability is one of them. We are accountable to the distributor, retailer, and customer. The decisions we make must ensure that we have everyone's best interests in hand while not compromising on our mission of creating a pet food that is convenient, affordable, and of the highest quality.

Therefore, when it comes to making changes to our food safety practices, we want to be sure we are doing right by our entire distribution channel. We need to make sure that distributors and retailers do not have to go through long mass product shortages. We need to make sure the cost of the food is maintained at an affordable level and we need to make sure that the customer is confident that they are feeding the safest, highest quality food available.

We have spent several months evaluating different options for our food safety program, from test-and-hold procedures to pathogen-targeted probiotic sprays, to HPP. We are happy to announce that we have found a solution that is best for all interested parties. We have decided to use a combination of probiotics and test-and-hold for our frozen beef & pork diets and all freeze-dried products. We will then use probiotics and HPP for just our frozen poultry formulas.

As mentioned, we conducted many tests while going through the food safety evaluation period. We ran tests on HPP and non-HPP food to determine the effect on vitamins, minerals, enzymes, probiotics, and fats. We were happy to discover that HPP has a minimal effect on the nutritional constitution of the food.

In particular, we found that the overall protein levels of the formulas increased, due specifically to an increase in the amino acid tryptophan. Fats remained relatively the same, and calcium and phosphorus decreased, but remained above AAFCO's requirements and the calcium to phosphorus ratio remained at optimal levels. Iron increased, within safe levels. The only change that we feel the need to specifically address is the observable decrease in vitamin A, which we will counteract by increasing liver amounts (a great natural source of vitamin A) in the diets which contain poultry. Surprisingly, we found out there is no effect on enzymes and little effect on probiotics. However, we have chosen to incorporate additional probiotics after the HPP process to have another value-added ingredient.

With these changes, we will also be increasing the frequency of nutritional tests we conduct on our products so we may closely monitor and/or detect any variance. Overall, we are excited about the changes we are making. We feel this will eliminate possible exposure to pathogens and improve the quality of the food. These changes will allow us to keep up on our current production schedule and continue to offer products that are as high-quality and affordable as possible. There will be no new changes to the price of the food due to HPP.

We thank you for your continued support and look forward to all the great things we will be doing in 2019. Please feel free to email feedback@stevesrealfood.com with any questions or concerns. This email goes directly to our product development team who reviews each email and discusses all customer comments on a weekly basis.

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## **High-Pressure Pasteurization FAQ.**

## Why did you choose to start using HPP?

As a company we have chosen to use HPP on our frozen poultry products only after many months of research of various kill step processes that would minimize risks associated to harmful pathogens. Our focus was keeping our pets diet at the highest quality possible without compromising convenience and affordability. HPP is hands down the most effective with minimal effect of the nutritional adequacy of the food.

## Why do you HPP only the poultry products?

Through our testing, we found that Beef, Pork, and Emu don't have the contamination rate that poultry does and therefore test & hold is effective on these diets. We include pathogen targeted probiotics in all of our products. On the non-HPP food, this helps reduce the contamination making our effected rate less than 1%. On the HPP products, we include it after the HPP process to ensure that there is no cross contamination during the re-grind step.

We have a little over 30 SKUs that are not HPPed and 11 that are. By April of 2019, we will have a new protein (Lamu) that will be available in all frozen and freeze-dried and in all package sizes. This will add 5 more non-HPP options for the customer.

### When did you start to do HPP?

We started distributing batches of HPP in February 2019. By March, all frozen poutry will go through the HPP process.

### What is HPP and what is the process?

High Pressure Processing – high pressure not heat.

Frozen product (29-degrees) is placed in a chamber filled with chilled water (35-38 degrees) it is then pressurized for 180 seconds at 87 PSI (pressure square inch) this validates a 5 log reduction. Water temperature in the chamber only increases by 1-2 degrees which does not change product temperature.

## Does HPP change or kill natural Enzymes or minerals?

After many third-party lab tests, we found that the overall **protein levels of the formulas increased**, due specifically to an increase in the amino acid tryptophan. Fats remained relatively the same, and **calcium and phosphorus decreased**, **but remained above AAFCO's requirements** and the calcium to phosphorus ratio remained at optimal levels. Iron increased, within safe levels. **The only change that we feel the need to specifically address is the observable decrease in vitamin A**, which we will counteract by increasing liver amounts (a great natural source of vitamin A) in the diets which contain poultry. Surprisingly, we found out there is no effect on enzymes and little effect on probiotics. However, we have chosen to incorporate additional probiotics after the HPP process to have another value-added ingredient.

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## What proof do you have that it did not affect enzymes?

We have done several third-party tests to evaluate the overall nutritional content to HPP VS non-HPP food and we would be happy to provide that information for you. Please email feedback@stevesrealfood.com.

## Does HPP make the food less palatable?

No, HPP does not alter the palatability of the food. There is a slight texture change due to re-grinding the food after the HPP process. Some dogs notice this and may question the difference, but we have found that it only takes a little while and they are back to their normal excited temperament for the food.

## Is there a color or texture change to the HPP products?

No there is not a color change to any of the HPP products, we use the same USDA human grade ingredients. If you notice a color change it is most likely due to the natural changes in the color of the meat from batch to batch.

#### What benefits does HPP have?

It inactivates foodborne pathogens such as Salmonella, E Coli & Listeria without changing the nutritional value of the food. It offers a safer option for consumers who are worried about food safety, who have small children or are immune compromised – Or who have a pet who is immune compromised. It also eliminates the need for a more severe and denaturing process such as radiation, chemical preservatives or thermal processing.

### What are the disadvantages of HPP?

HPP is an additional process that if can be avoided, you might as well. It increases the time it takes to make each batch which is why we are slowly phasing it in so that we can ensure there are no gaps in supply.

Please email any questions or comments to feedback@stevesrealfood.com